

# Car Credit Nation

WE DELIVER MORE THAN JUST CARS

## 2018 FORD FOCUS

Stock #: 22078

Transmission: AUTOMATIC

VIN #: 1FADP3E23JL319844

ENGINE: 2 L, I4

INTERIOR: Charcoal Black

DRIVE TRAIN:

COLOR: GRAY

MILEAGE: 87745



### Tier 2

**PRICE:\* \$10,990**

#### Financing As Low As:

\$65 / week

\$1,495 / down



#### Fuel Economy

**CITY HWY**  
**26 38**

**SALES HOURS**  
**Mon-Fri 9am-6pm**  
**Sat- 9am-5pm**

#### Dealer Contact Info

Phone - 540 323-7555  
Sales@carcreditnation.com

- » ABS Brakes
- » Air Conditioning
- » Alloy Wheels
- » AM/FM Radio
- » Automatic Headlights
- » Child Safety Door Locks
- » Chrome Wheels
- » Daytime Running Lights
- » Deep Tinted Glass
- » Driver Airbag
- » Electrochromic Exterior Rearview Mirror
- » Front Side Airbag
- » Front Side Airbag with Head Protection
- » Full Size Spare Tire
- » Leather Seat
- » Leather Steering Wheel
- » Limited Slip Differential
- » Passenger Airbag
- » Power Door Locks
- » Power Windows
- » Rear Window Defogger
- » Remote Ignition
- » Run Flat Tires
- » Sliding Rear Pickup Truck Window
- » Steel Wheels
- » Steering Wheel Mounted Controls
- » Tachometer
- » Telescopic Steering Column
- » Tilt Steering Column
- » Tire Pressure Monitor
- » Traction Control
- » Trip Computer
- » Vehicle Stability Control System
- » Voice Activated Telephone

**Price and Payment Disclaimer** - The total sales price is \$10990.00. The displayed **amount financed** is the remainder of the sales price after a \$1495 down payment and does not include taxes, interest, \$495 doc fee, or optional products. The **weekly payment** is estimated with 191 weekly payments and an interest rate of 9.9% APR per year from the sale date until maturity. Estimated payment shown does not include breakdown protection or GAP products. All customers will not qualify for same interest rate and down payment. Please see dealer for personalized terms.

**Vehicle Details** - During our reconditioning process, some listings may display stock photos from the manufacturer. These photos may not match exactly to the actual vehicle for sale. While every reasonable effort is made to ensure the accuracy of this information, we are not responsible for any errors contained on these pages. Please verify any information in person at Car Credit Nation.

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# BUYERS GUIDE

IMPORTANT: Spoken Promises are difficult to enforce. Ask the dealer to put all the promises in writing. Keep this form

FORD	FOCUS	2018	1FADP3E23JL319844
VEHICLE MAKE	MODEL	YEAR	VEHICLE IDENTIFICATION NUMBER(VIN)

## WARRANTIES FOR THIS VEHICLE:

### ☐ AS IS- NO DEALER WARRANTY

THE DEALER DOES NOT PROVIDE A WARRANTY FOR ANY REPAIRS AFTER SALE

### ☒ DEALER WARRANTY

☐ FULL WARRANTY.

☒ LIMITED WARRANTY. The dealer will pay 100 % of the labor and 100 % of the parts, for the covered system that fail during the warranty period. Ask the dealer for a copy of the warranty, and for any documents that explain warranty coverage, exclusions and the dealer's repair obligations. *Implied warranties* under your state's law might give you additional rights.

#### SYSTEMS COVERED:

INTERNALLY LUBRICATED PARTS (ONLY)

ENGINE

TRANSMISSION

DIFFERENTIAL & TRANSFER CASE

DRIVESHAFT & AXLES

#### DURATION:

30 DAYS OR 3,000 MILES, WHICHEVER COMES FIRST

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## NON-DEALER WARRANTIES FOR THIS VEHICLE:

☐ MANUFACTURER'S WARRANTY STILL APPLIES. The manufacturer's original warranty has not expired for some components of the vehicle.

☐ MANUFACTURER'S USED VEHICLE WARRANTY APPLIES.

☐ OTHER USED VEHICLE WARRANTY APPLIES.

Ask the dealer for a copy of the warranty, and an explanation of warranty coverage, exclusions and repair obligations.

☒ SERVICE CONTRACT. A service contract is available at an extra charge on this vehicle. Ask for details as to coverage, deductible, price and exclusions. If you buy a service contract within 90 days of your purchase of this vehicle, *implied warranties* under your state's law may give you additional rights.

#### ASK THE DEALER IF YOUR MECHANIC CAN INSPECT THE VEHICLE ON OR OFF THE LOT.

**OBTAIN A VEHICLE HISTORY REPORT AND CHECK FOR OPEN SAFETY RECALLS.** For information on how to obtain a vehicle history report, visit [ftc.gov/usedcars](http://ftc.gov/usedcars). To check for open safety recalls, visit [safecar.gov](http://safecar.gov). You will need the vehicle identification number (VIN) shown above to make the best use of resources on these sites.

**SEE THE BACK OF THIS FORM** for important additional information, including a list of some of the major defects that may occur in used motor vehicles.

Si el concesionario gestiona la venta en español, pídale una copia de la Guía del Comprador en español

**Below is a list of some major defects that may occur in motor vehicles.**

**Frame & Body**

- Frame-cracks, corrective welds, or rusted through
- Dog tracks-bent or twisted frame

**Engine**

- Oil leakage, excluding normal seepage
- Crack block or head
- Belts missing or inoperable
- Knocks or misses related to camshaft lifters and push rods
- Abnormal exhaust discharge

**Transmission & Drive Shaft**

- Improper fluid level or leakage, excluding normal seepage
- Cracked or damaged case which is visible
- Abnormal noise or vibration caused by faulty transmission or drive shaft
- Improper shifting or functioning of any gear
- Manual clutch slips or chalters

**Differential**

- Improper fluid level or leakage, excluding normal seepage
- Cracked or damaged case which is visible
- Abnormal noise or vibration caused by faulty transmission or drive shaft

**Cooling System**

- Leakage including radiator
- Improperly functioning water pump

**Electrical System**

- Batter leakage
- Improperly functioning alternator, generator, battery, or starter

**Fuel System**

- Visible leakage

**Inoperable Accessories**

- Gauges or warning devices
- Air conditioner
- Heater & Deforester

**Brake System**

- Failure warning light broken
- Pedal not firm under pressure (DOT spec.)
- Not enough pedal reserver (DOT spec.)
- Doesnot stop vehicle in a straight line (DOT spec.)
- Hoses damaged
- Drum or rotor too thin (Mfgr. Specs)
- Lining or pad thickness less than 1/32 inch
- Power unit not operating or leaking
- Strucutral or mechanical parts damaged

**Steering System**

- Too much free play at steering wheel (DOT specs.)
- Free play in linkage more than 1/4 inch
- Steering gear binds or jams
- Front wheels aligned improperly (DOT specs.)
- Power unit belts cracked or slipping
- Power unit fluid level improper

**Suspension System**

- Ball joint seals damaged
- Structural parts bent or damaged
- Stabilizer bar disconnected
- Spring broken
- Shock absorber mounting loose
- Rubber bushings damaged or missing
- Radius rod damaged or missing
- Shock absorber leaking or functioning improperly

**Tires**

- Thread depth less than 2/32 inch
- Sizes mismatched
- Visible damage

**Wheels**

- Visible Cracks, damage or repairs
- Mounting bolts loose or missing

**Exhaust System**

- Leakage
- Catalytic Converters

**Airbags**

*CAR CREDIT NATION*

DEALER

*1467 FRONT ROYAL PIKE - WINCHESTER, VA 22602*

ADDRESS

*Jacob Maher(540-323-7555)*

*Email: Jacob@carcreditnation.com*

SEE FOR COMPLAINTS

I hereby acknowledge notice of the Buyers Guide at the closing of this sale.

CUSTOMERS SIGNATURE

DATE

IMPORTANT: The information on this form is part of any contract to buy this vehicle. Removal of this label before consumer purchase (except for the purpose of test-driving) is a violation of federal law (16 C.F.R 455)